#### Maryland Environmental Service SERVICES & SOLUTIONS OVERVIEW

#### ENVIRONMENTAL SOLUTIONS FOR A BETTER TOMORROW



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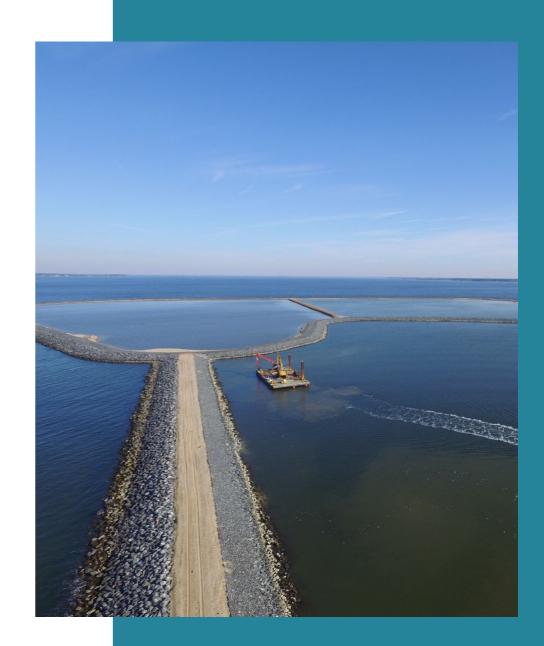


# WHAT IS MES? AN INDEPENDENT AGENCY OF THE STATE

- MES is a not-for-profit business unit of the State of Maryland
- MES provides multi-disciplinary environmental compliance services to:
  - State and local governments in Maryland
  - Federal government
  - Industry
  - Private sector partners

# ABOUT MARYLAND ENVIRONMENTAL SERVICE

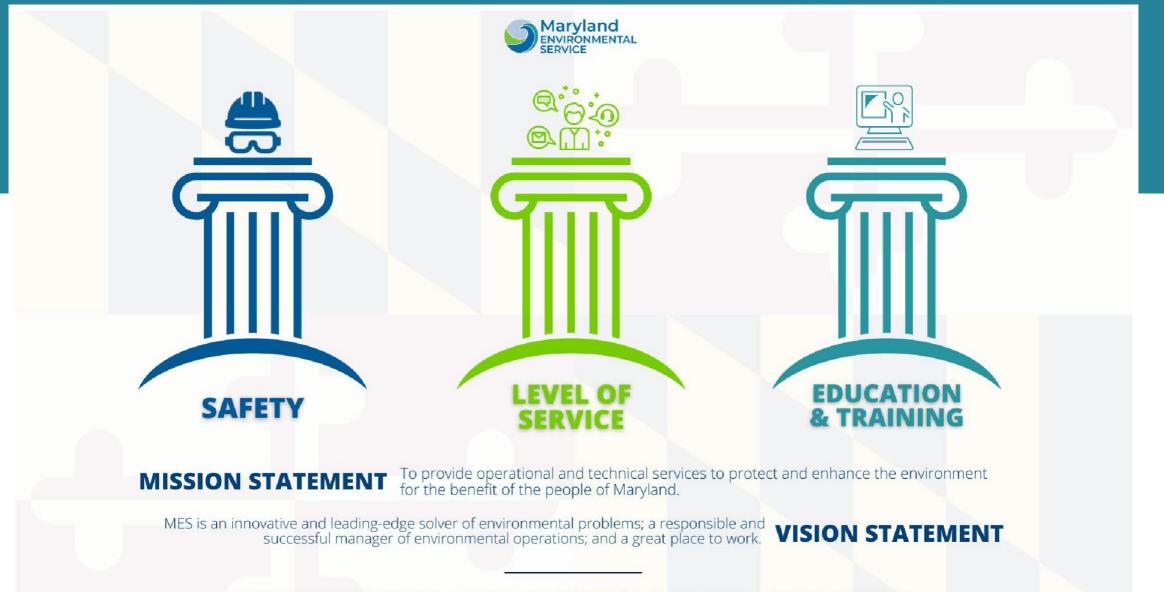
- MES combines public sector commitment to environmental protection with the efficiencies, flexibility, and quick response of the private sector
- MES' unique governmental status allows it to:
  - Streamline and assist with permitting processes
  - Provide fast procurement
  - Respond nimbly to the needs of partners and clients



# MORE ABOUT MARYLAND ENVIRONMENTAL SERVICE

- 1,000 projects in every county across MD
- Operating revenues exceeded \$219 million last fiscal year
- Two-thirds of revenue flows back to the private sector
- More than 29% of contracts are awarded to Minority Business Enterprises
- 800+ employees, including project managers, technical specialists, engineers, and operations and maintenance staff
- Top Workplaces honors from the Baltimore Sun in 2022, 2023, and 2024, USA Today in 2024 and 2025, and the Washington Post in 2024.
- Tremendous team diversity and a great work culture

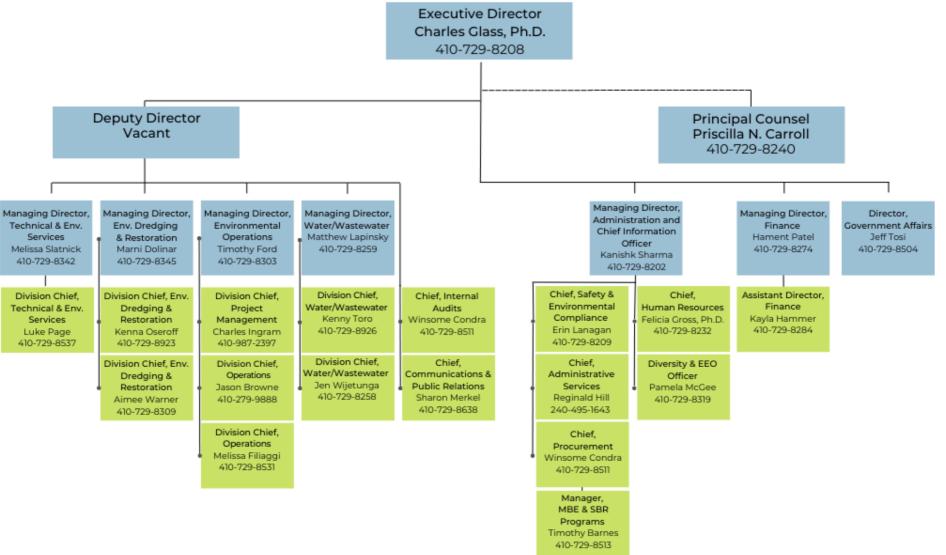




#### **ENVIRONMENTAL SOLUTIONS FOR A BETTER TOMORROW**



#### ORGANIZATION CHART





MES HAS THE ENVIRONMENTAL EXPERTISE TO SOLVE COMPLEX ENVIRONMENTAL PROBLEMS

- Sustainability and resilience
- Focus on innovative solutions every day
- Regulatory requirements always met or exceeded
- Value proposition with A/E partners

# ENVIRONMENTAL DREDGING & RESTORATION MAJOR SERVICE AREAS

- Design and Construction Contract Management
- Dredged Material Innovative Reuse
- Engineering and Survey Services
- Environmental Management Systems and Remediation
- Habitat Restoration and Mitigation Services
- NEPA Planning & Documentation
- Remediation and Development
  Services







## ENVIRONMENTAL OPERATIONS MAJOR SERVICE AREAS

- CFC Recovery
- Design, Construction, and Operation of Composting Facilities, Landfills, and Recycling Facilities
- Durable Medical Equipment Program
- Energy Plant Operations
- Environmental Monitoring
- Mobile Wood Grinding
- Recyclables Marketing
- Used Oil and Antifreeze Recycling





## WATER/WASTEWATER MAJOR SERVICE AREAS

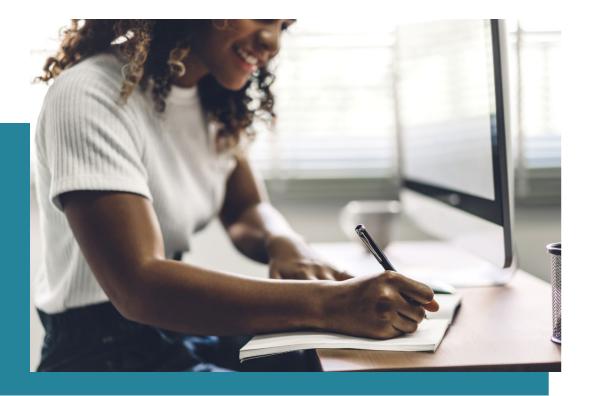
- Biosolids Management and
  Inspections
- Capital Improvements Planning
- Engineering, Design, and Construction
- Operations and Maintenance
- Project Management

## TECHNICAL & ENVIRONMENTAL SERVICES

#### MAJOR SERVICE AREAS

- Geographic Information
  Systems
- Engineering
- NEPA, Permits and Cultural Resources
- Environmental and Energy Services
- Laboratory Services
- BWI and Statewide Maintenance



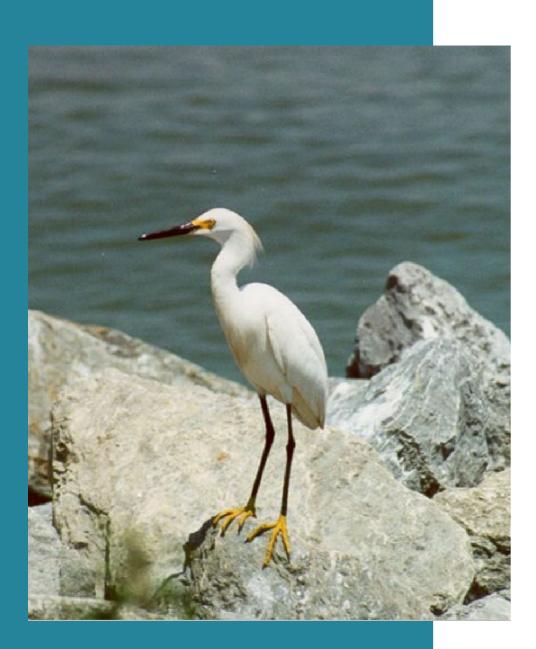


### GRANT WRITING SERVICES MAJOR SERVICE AREAS

MES is prepared to assist State agencies, counties, and local governments, along with non-profits, community-based organizations, and higher education institutions in their efforts to apply for funding to support environmental needs.

#### WE OFFER:

- •Grant Discovery & Application
- •Stakeholder Coordination
- •Community Outreach
- •Grant Program Tracking/Data Management
- •Technical Review
- •Operational Logistics



# STREAMLINED PROCUREMENT

- Established internal procedures and external relationships that enable MES to streamline and shorten permitting processes, procure faster, and respond to our partner's needs
- Access to a variety of A/E Shortlists
- Cannot directly respond to RFP, but we can be a subcontractor on your proposal to help strengthen your capabilities
- Variety of procurement methods
- MBE and SBR Initiatives

# **MES, DIVERSITY AND EEO OFFICER**

- New position established in 2021 as part of the MES Reform Act
- Serves as agency leader on diversity, equity, and inclusion best practices and equal employment opportunity
- Develops training sessions for MES Board of Directors, management, and staff
- Leads DEI Collaborative





Spoken Word Artist and Poet for Black History Month



Presentation from the Latin American Youth Center for Hispanic Heritage Month



Speaker from Asian American Center of Frederick for Asian and American Pacific Islander Month

## **DEI COLLABORATIVE**

- Established in 2018 to support increased diversity, equity, and inclusion at MES
- Three strategic areas of focus:
  - Education
  - Hiring and Recruiting
  - Purchasing
- Encourages monthly celebrations of culture with events and programs

# **GET IN TOUCH**

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# THANK YOU

